

# Local Market Update – January 2012

A RESEARCH TOOL PROVIDED BY THE COLUMBUS BOARD OF REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY

## Union County

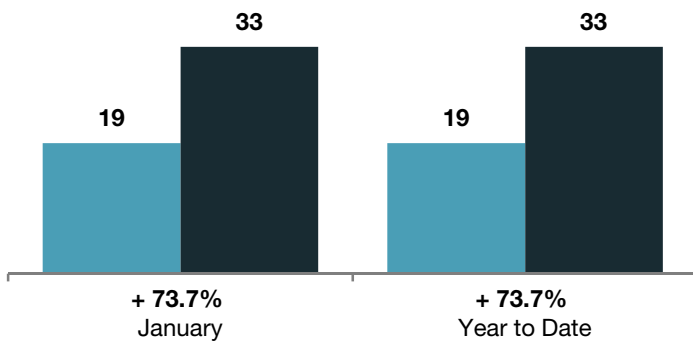
### January

### Year to Date

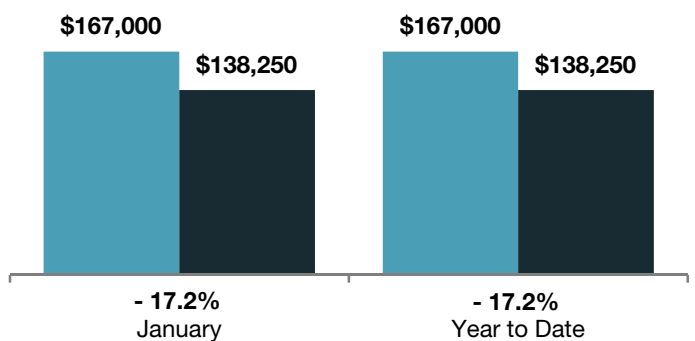
	2011	2012	+ / -	2011	2012	+ / -
Closed Sales	19	<b>33</b>	+ 73.7%	19	<b>33</b>	+ 73.7%
In Contracts	32	<b>45</b>	+ 40.6%	32	<b>45</b>	+ 40.6%
Average Sales Price*	\$187,447	<b>\$182,079</b>	- 2.9%	\$187,447	<b>\$182,079</b>	- 2.9%
Median Sales Price*	\$167,000	<b>\$138,250</b>	- 17.2%	\$167,000	<b>\$138,250</b>	- 17.2%
Average Price per Square Foot*	\$82.85	<b>\$75.75</b>	- 8.6%	\$82.85	<b>\$75.75</b>	- 8.6%
Percent of Original List Price Received*	91.5%	<b>86.5%</b>	- 5.4%	91.5%	<b>86.5%</b>	- 5.4%
Percent of Last List Price Received*	98.1%	<b>93.3%</b>	- 4.9%	98.1%	<b>93.3%</b>	- 4.9%
Days on Market Until Sale	148	<b>117</b>	- 20.9%	148	<b>117</b>	- 20.9%
New Listings	54	<b>78</b>	+ 44.4%	54	<b>78</b>	+ 44.4%
Median List Price of New Listings	\$172,400	<b>\$191,250</b>	+ 10.9%	\$172,400	<b>\$191,250</b>	+ 10.9%
Median List Price at Time of Sale	\$184,900	<b>\$145,900</b>	- 21.1%	\$184,900	<b>\$145,900</b>	- 21.1%
Inventory of Homes for Sale	408	<b>335</b>	- 17.9%	--	--	--
Months Supply of Inventory	10.4	<b>7.8</b>	- 25.2%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

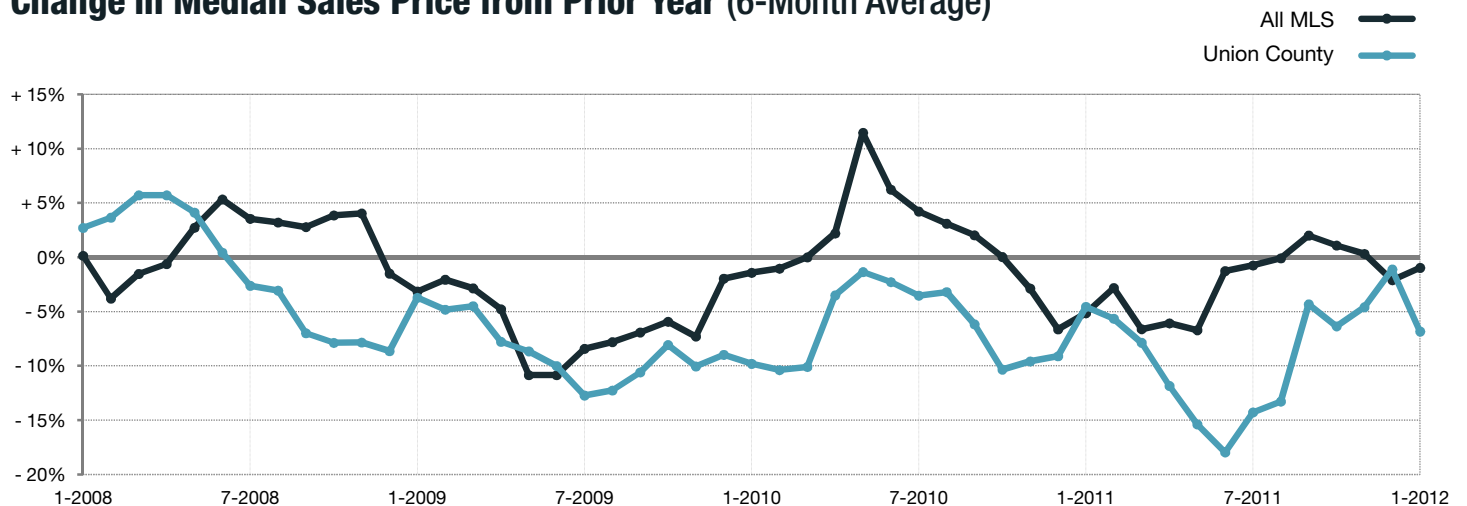
### Closed Sales



### Median Sales Price



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data comes from the Columbus Board of REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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