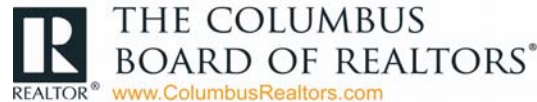


Local Market Update – January 2012

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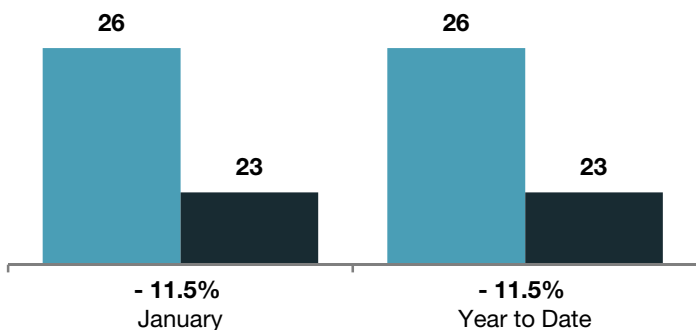
Pickaway County

January Year to Date

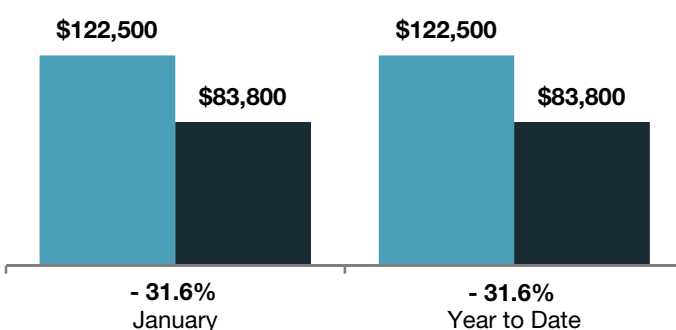
	2011	2012	+ / -	2011	2012	+ / -
Closed Sales	26	23	- 11.5%	26	23	- 11.5%
In Contracts	28	37	+ 32.1%	28	37	+ 32.1%
Average Sales Price*	\$154,638	\$94,836	- 38.7%	\$154,638	\$94,836	- 38.7%
Median Sales Price*	\$122,500	\$83,800	- 31.6%	\$122,500	\$83,800	- 31.6%
Average Price per Square Foot*	\$77.23	\$62.21	- 19.4%	\$77.23	\$62.21	- 19.4%
Percent of Original List Price Received*	85.5%	86.4%	+ 1.0%	85.5%	86.4%	+ 1.0%
Percent of Last List Price Received*	94.7%	94.3%	- 0.4%	94.7%	94.3%	- 0.4%
Days on Market Until Sale	128	152	+ 18.9%	128	152	+ 18.9%
New Listings	52	52	0.0%	52	52	0.0%
Median List Price of New Listings	\$119,950	\$139,438	+ 16.2%	\$119,950	\$139,438	+ 16.2%
Median List Price at Time of Sale	\$129,900	\$84,900	- 34.6%	\$129,900	\$84,900	- 34.6%
Inventory of Homes for Sale	313	265	- 15.3%	--	--	--
Months Supply of Inventory	10.0	7.8	- 22.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

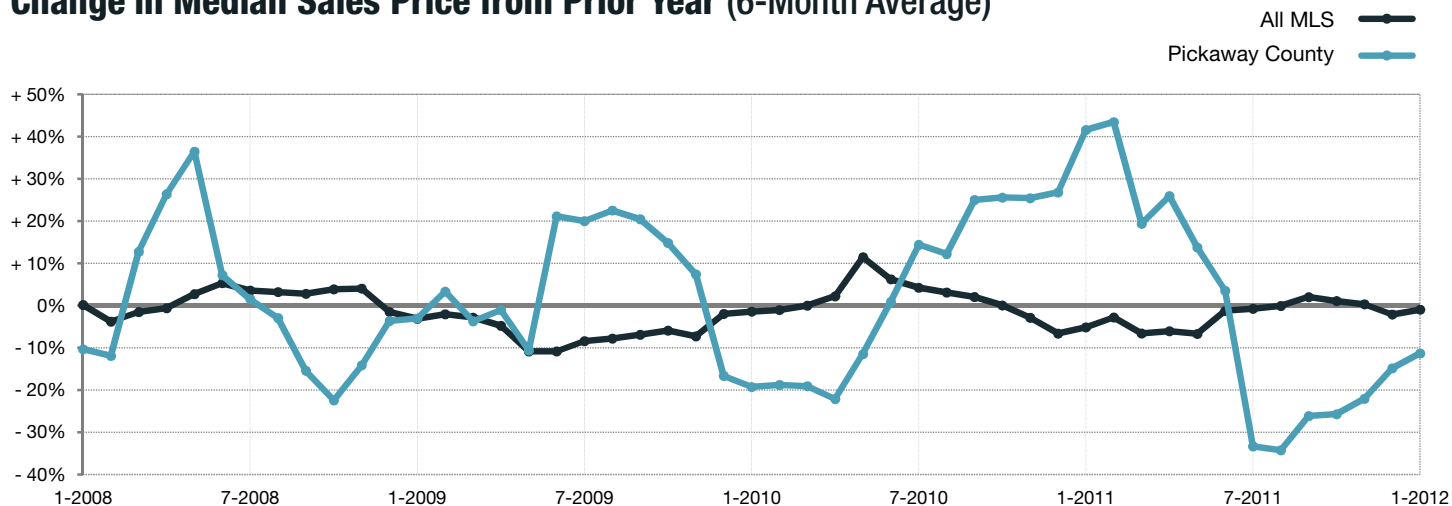
Closed Sales



Median Sales Price



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data comes from the Columbus Board of REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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