

Local Market Update – January 2012

A RESEARCH TOOL PROVIDED BY THE COLUMBUS BOARD OF REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY

Knox County

January

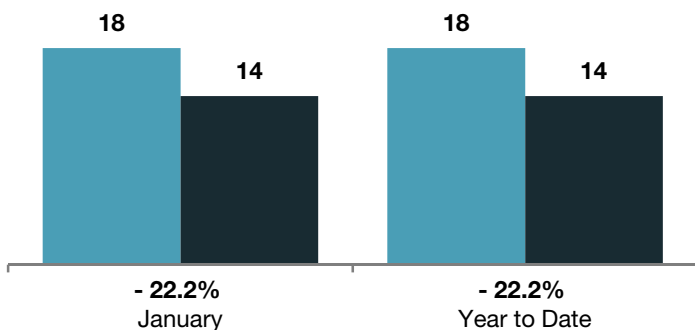
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
Closed Sales	18	14	- 22.2%	18	14	- 22.2%
In Contracts	14	16	+ 14.3%	14	16	+ 14.3%
Average Sales Price*	\$87,997	\$81,654	- 7.2%	\$87,997	\$81,654	- 7.2%
Median Sales Price*	\$68,750	\$76,000	+ 10.5%	\$68,750	\$76,000	+ 10.5%
Average Price per Square Foot*	\$61.45	\$54.73	- 10.9%	\$61.45	\$54.73	- 10.9%
Percent of Original List Price Received*	87.3%	87.3%	- 0.0%	87.3%	87.3%	- 0.0%
Percent of Last List Price Received*	94.4%	93.5%	- 0.9%	94.4%	93.5%	- 0.9%
Days on Market Until Sale	83	134	+ 60.7%	83	134	+ 60.7%
New Listings	38	30	- 21.1%	38	30	- 21.1%
Median List Price of New Listings	\$107,339	\$110,075	+ 2.5%	\$107,339	\$110,075	+ 2.5%
Median List Price at Time of Sale	\$68,750	\$79,900	+ 16.2%	\$68,750	\$79,900	+ 16.2%
Inventory of Homes for Sale	231	196	- 15.2%	--	--	--
Months Supply of Inventory	10.2	9.2	- 9.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

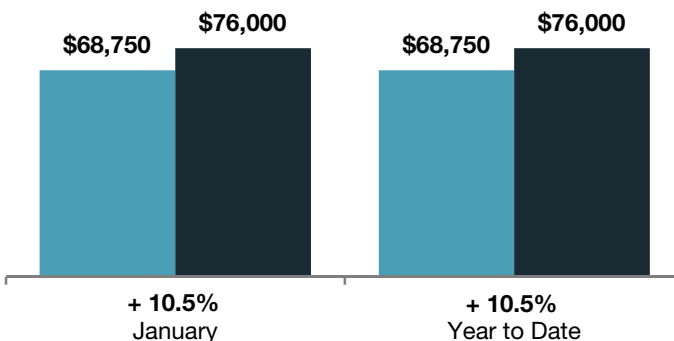
Closed Sales

■ 2011 ■ 2012



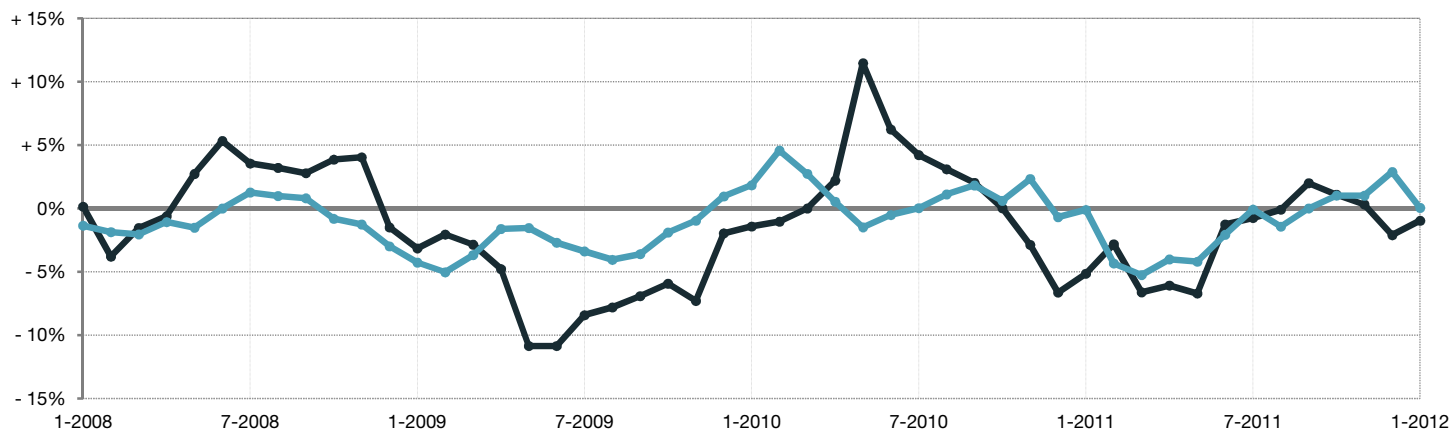
Median Sales Price

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —●—
Knox County —●—



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data comes from the Columbus Board of REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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